

Resume.

Mark Saiki
1320 Myrtle Ave
Las Cruces, NM 88001
Cell: (303) 974 - 0074
Email: marksaiki5@gmail.com
Website: www.msaiki.com

Career Goals.

I would like to work as an attorney, paralegal\legal assistant and/or freelance writer. I am meticulous about detail. I am efficient, productive creative and zealous. I am driven to establish a culture that values teamwork and I expect high quality work from myself. As an overqualified employee, I am willing to trade responsibility downward for a steady paycheck, hourly compensation, and free time.

Employment History

Lawyer, solo practice 1982 – 1998, 2007 - present
Denver, Colorado, since 8/2016 Las Cruces, NM

- Successfully Litigated Objections to Discharge. My 77% win\loss ratio in Bankruptcy objections to discharge, far out-paces the industry average of 50%. In general around fifty percent of the objections to discharge hearings are won by the creditors. I have won 17 out of 22 discharge hearings. This much higher than average success rate is a reflection, of the quality of work, which I perform. In one case, I helped a gas station owner discharge \$955,000 in debt, and defeat the fraud claims of his partner. In another, a truck driving Company owner defeated a fraud claim, which was brought by the Adams County Department of Social Services. In another, a small businessman cash advanced hundreds of thousands of dollars and he defeated a fraud claim from the US Attorney. In another, a government employee embezzled around \$70,000, and the case settled for \$5,000.
- My case management skills enabling my Clients to achieve a 72% discharge rate, far exceeds the industry average of fifty percent. In general, as Sally Zeman and before her Janet McFarland noted, fifty percent of Chapter 13 payment plans are dismissed due to nonpayment. Of the last 137 Chapter 13 cases I filed, 97 clients successfully completed their plans. My much higher return reflects on my work ethic and abilities.
- I pioneered, developed and confirmed my Loan Modification Step Up Chapter 13 Payment Plan, which has allowed many Clients save their homes from foreclosure. The problem is that a homeowner in foreclosure often does not have sufficient monthly income to pay their mortgage payment, and catch-up on the arrears. I designed a step up payment plan, which starts low. Loan Modification is

applied for, and if granted, it works to reduce the jump up in plan payments. So far, it has succeeded four times in saving homes from foreclosure.

- I created, drafted and filed my own technique for briefing cases. As most cases are now online, it makes sense to use direct quotations, from the cases, in my briefs.
- Hired, trained and managed an office team of four persons: paralegals, bookkeepers, and secretaries.
- Met payroll and deadline demands.
- Member of Colorado Bar, Federal Bar, Tenth Circuit Court of Appeals.
- Colorado Bar Association member
- Emphasis on bankruptcy and divorce,
- Appealed one Federal District Court and Tenth Circuit Court of Appeals case.
- Litigated hundreds of Chapter 13 Confirmation hearings
- Litigated value of secured claims, Motions to Void Liens and to Compel Turnover of Property.
- Filed mostly divorces by affidavit
- Litigated around a dozen temporary and permanent orders
- Litigated one Step Parent Adoption
- Litigated the state version of the Denver Nativity Scene Case.
- Filed answers in several dozen debt collection cases.
- Drafted and filed around two dozen wills
- Litigated one Worker's Compensation case
- Filed a dozen name change petitions

History Faculty

Front Range Community College, Boulder County Campus

2008- 2009

- Legal Research Course for High School Women (2007)
- Mock trial and presentation of the Trial of John Chivington and the Sand Creek Massacre.
- Created Discussion Packet on the Scopes Monkey Trial
- Created the Discussion Packet Teaching Method and course curriculum for American History 101

Substitute Teacher

1995 – 2008, 2016 - 2017

Legal Assistant for Richard Korecki

1994 – 1995

- Domestic Contempt Proceeding

- Criminal law
- Civil Litigation
- Probate work

Johns Manville, Attorney, document review

1982 – 1983

Littleton, Colorado

- Memo on choice of venue

Educational History

University of Colorado

School of Law

Boulder, Colorado

J.D., 1982

- Legal Aid, special appearances
- Plea bargained a theft case
- Prepared an assault and battery case.
- Advised clients in jail.
- CU Trivia Bowl Champion
- Summer Research Project on Statutes of Repose and Limitation of Actions.

University of Northern Colorado

Greeley, Colorado

M.A. in American History, 2006

- Award winning master's thesis: Cooperation, Compliance and Resistance at Amache (The Japanese Evacuation and Relocation)
- Created Discussion Packet Teaching Method

Colorado College

Colorado Springs, Colorado

B.A. in Political Science, 1979

- Debate team
- National Forensics League member
- Trivia Bowl Champion

Other Interests.

Country Dance Teacher

- 1989 – 1998
- Country dancer 31 years
- West Coast Swing dancer 2007 – present

Sing Along Group Creator

- 1984 – 1990, 2012 - present

- taught Singing classes
- entertained nursing homes, television and radio
- Volunteers of America dances 1984 – 1988, 2013 – 2016

References

Name: Gary E. Filosa
Position: Attorney at Law
Phone: (303) 451-5570
Email: gfilosaesq@aol.com

Name: David K. Bailey
Position: Attorney at Law
Phone: 303 410-4277
Email: Dkbcubuff@aol.com

Further References and Writing Sample available upon request.